

EXPLORE CHINA

Siouxland
Chamber
of Commerce

OPTIONAL NETWORKING BUSINESS CONFERENCE

Citslinc can arrange for travelers to participate in an optional Chinese/American business networking conference at no extra cost.

The Siouxland Chamber's Explore China Expedition hopes to serve both sightseeing interests as well as business interests. During our tour a business conference will be held one evening during the trip. Anybody interested in this conference should complete the Business Inquiry Form, and return to the Siouxland Chamber who then will forward to Citslinc to arrange a meeting with the proper Chinese industries.

Generally a few from each individual Chamber group sign up to participate. Citslinc has multiple chamber groups each week of the tour season so all business people from all groups will meet at the same time with Chinese businessmen on the same night.

Typically Chinese government officials and any elected officials from the US that are on the trip make friendly opening remarks to start the meeting. Then the US chamber leaders and Chinese chamber leaders introduce the business people from both countries. Then each American is teamed with a Chinese from an industry they indicate they would like to network with for one on one discussions. Typically this only a first step of toward building a business relationship, but actual business agreements have been drawn up after a business networking conference in some instances.

If you wish to participate in the Chinese / American business conference you must complete the BUSINESS NETWORKING CONFERENCE PARTICIPATION FORM and return it to the Siouxland Chamber.

Industry Fields the Chinese Like to Talk with Chamber Groups:

华东—South China

银行、金融 Banking & Finance
保险业（人寿保险为主）Insurance Industry, mainly with Life Insurance
丝绸纺织制造和出口 Silk Tex Production & Export
日用小商品出口 Daily use Sundry Goods Export
休闲服服装加工和出口 Casual Wear Clothes Production & Export
羊绒衣服装加工和出口 Cashmere & Wool Clothes Production & Export
红酒，洋酒类进口 Foreign Wines Import
餐饮业（餐厅合作，投资等）Restaurant Industry cooperation & Investment

北京—Beijing

休闲类服饰出口 Casual Wears Export
服装服饰 Clothing Accessories
手工艺品礼品出口 Handicrafts and Gifts Export
市内装饰材料供应 Interior Decoration Materials Supply
电子产品出口 Electronic Products Export
印刷服务和设备出口 Printing Industry Service and Printing Facility Supply
汽车零配件出口 Auto Cars Accessories
文化艺术类交流和艺术品出口（Art and Paintings Exchange and Export）
医疗器械 Medical Devices Export
填充玩具 Stuffed Toys Production and Export
化工类产品 Chemical Products
建筑材料供应 Building Materials Supply
家具制造和出口 Furniture Processing and Export
茶叶及茶艺类相关产品 Tea and Related Products
钢铁类零配件出口 Steel and Iron Products Export
电子商务 E-commerce Development
广告和市场公关 Advertising and PR
房地产-双向的 Real Estate for both home and abroad business
新能源开发相关交流 New Energy Industry Communication

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BUSINESS NETWORKING CONFERENCE PARTICIPATION FORM

GROUP YOU ARE TRAVELING WITH: Siouxland Chamber of Commerce, Sioux City, Iowa

YOUR NAME: _____

COMPANY NAME: _____

CONTACT OPTION: TELEPHONE: (_____) _____

E-MAIL ADDRESS: _____

WHAT IS YOUR BUSINESS / INDUSTRY:

WHAT CHINESE INDUSTRIES OR INDUSTRY REPRESENTATIVES WOULD YOU LIKE TO MEET FROM THE LIST ABOVE?

Please e-mail, fax, or mail this form back to the Siouxland Chamber:

Katy Karrer

Siouxland Chamber of Commerce

101 Pierce Street

Sioux City, IA 51101

Phone: (712) 255-7903

Fax: (712) 258-7578

kkarrer@siouxlandchamber.com